



Cultural route
of the Council of Europe
Itinéraire culturel
du Conseil de l'Europe



Louis Cardahi
Foundation

“THE PHOENICIANS INTERCULTURAL DIALOGUE: TOWARDS A CONTEMPORARY MODEL OF NEGOTIATION”

WEBINAR

promoted by the Phoenicians' Route - Cultural Route of the Council of Europe
in collaboration with the LAU-Louis Cardahi Foundation

- 6.00 pm - 6.05 pm: Welcome note by Dr. Rachid Chamoun,
President of the Phoenicians' Route
- 6.05 pm - 6.15 pm: Welcome note by Dr. Antonio Barone,
Director of the Phoenicians' Route
- 6.15 pm - 7.20 pm: Lecture by Dr. Habib Chamoun Nicolas
- 7.20 pm - 7.30pm: Q@A

Duration of the webinar: 90 minutes starting
at 6pm (Beirut time) - JUNE 9th, 2020

ABOUT THE SPEAKER: DR. HABIB CHAMOUN-NICOLAS

Over the past 25 years, Dr. Chamoun - Nicolas has been conducting negotiation and business development activities in diversified sectors, oil and gas, petrochemical, industrial, commercial, institutional, for the sales and marketing of services and products. He has trained thousands business professionals on a Business Development Approach on sales and negotiation and has conducted research on How Mexicans and other cultures Negotiate.

Dr. Chamoun teaches the **Phoenician negotiation and business development approach globally**. His passion for the Phoenician culture and civilization started as a hobby since his early teen's and has made him realize that the Phoenicians don't have the place in history that they deserve so he actively participates in historical research to come up with a business model and negotiation approach on Phoenician negotiation to teach worldwide. He also has been involved in promoting and diffusing Phoenician related activities everywhere he teaches. He promotes the new findings in Cadiz, Spain and the **Phoenician Exploration before Columbus Expedition** among others.

He is the author of many articles on negotiation and books, including "**Negotiate Like a Phoenician: Discover TraDEAbLes**", 2008.



The webinar will be broadcast live on:

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